

A P R E S E N T A T I O N T O

ECG 2023 ECONOMIC DEVELOPMENT SUMMIT

Today's 21st Century SITE SELECTION MODEL

Presented by

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PROFESSIONAL PROJECT LOCATION SPECIALISTS

SEPTEMBER 2023
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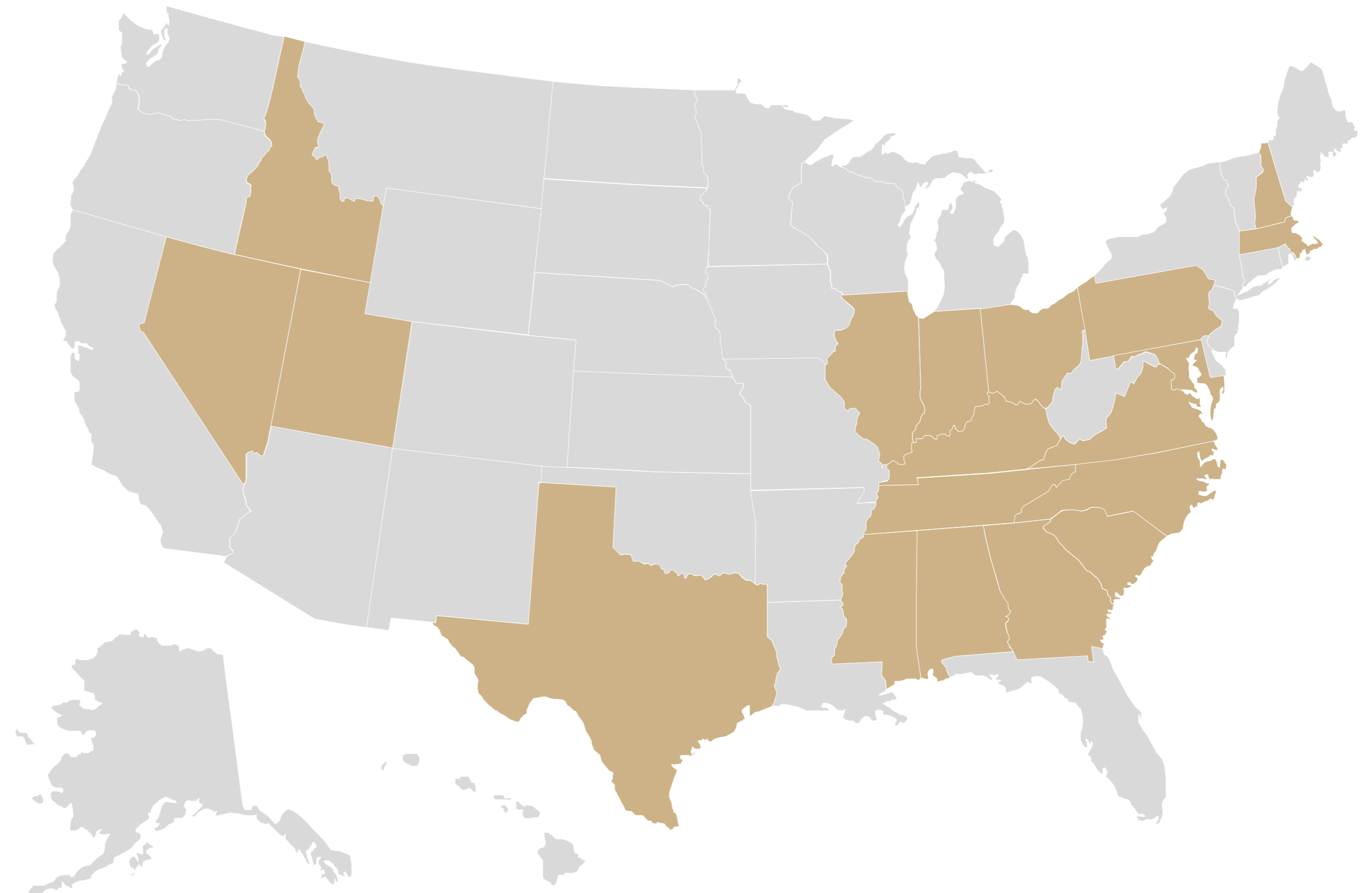
www.jmmullis.com

PROJECT ACTIVITY

■ STATES CONSIDERED FOR MAJOR PROJECT ESTABLISHMENTS DURING 2023

PROJECT TYPES

- ❖ Aerospace & Defense
- ❖ EV Battery Production
- ❖ Automotive Parts Distribution
- ❖ Retail Product Distribution
- ❖ Recycled Materials Production
- ❖ Food Production



Why These States?



IDENTIFYING
QUALIFIED
INDUSTRIAL
SITE CANDIDATES

LOGISTICS
UTILITIES
ACCESS
PERMITTING

Six CRITICAL FACTORS

- 1 **LABOR ANALYSIS**
- 2 **TALENT ATTRACTION**
- 3 **SKILLS DEVELOPMENT**
- 4 **LOCAL & STATE LEADERSHIP**
- 5 **OVERALL BUSINESS CLIMATE**
- 6 **SKIN IN THE GAME**

