

HOW PROJECTS MOVE THROUGH THE STATE

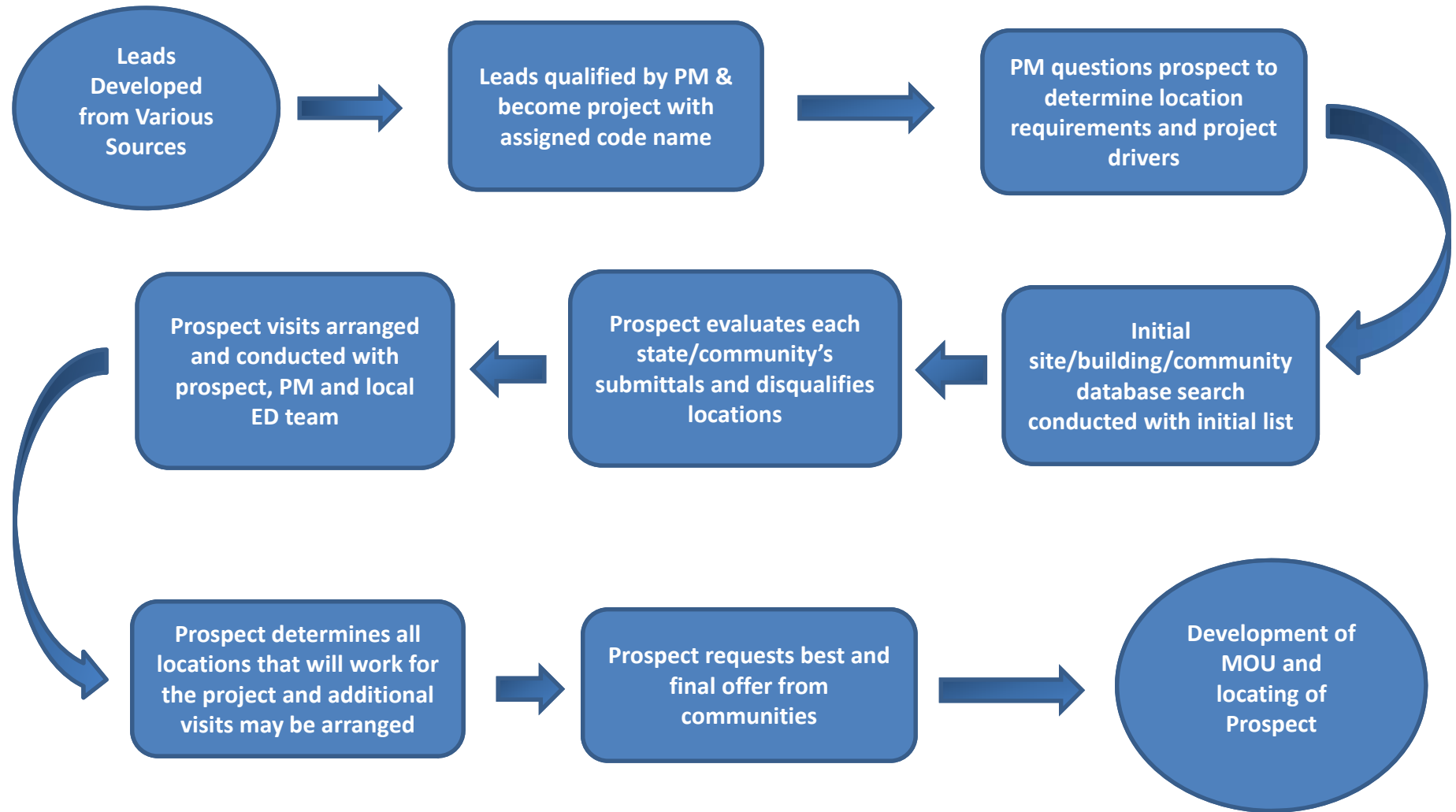
March 28, 2012



PROJECT TEAMS AT GDECD

- ❑ **Logistics, Energy, Agribusiness, & Food Processing (“LEAF”)**
- ❑ **Advanced Manufacturing, Aerospace, & Defense**
- ❑ **Health Sciences & Advanced Technologies**
- ❑ **Corporate Solutions**
- ❑ **Foreign Direct Investment**
- ❑ **Existing Industry and Regional Recruitment**
- ❑ **International Trade**
- ❑ **Centers of Innovation**

THE PROJECT PROCESS



RESULTS

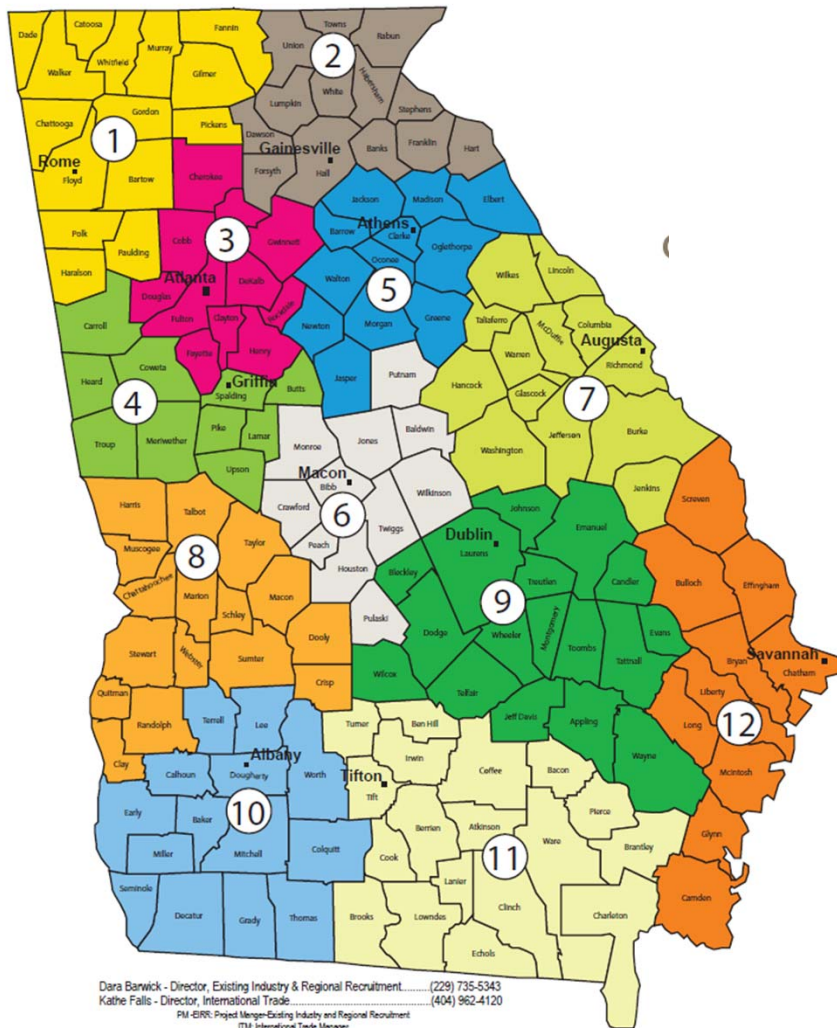
FY12 Locations (as of February 2012)

- ▶ 254 total locations
- ▶ \$3.4 billion investment
- ▶ 19,441 jobs

FY11 Locations

- ▶ 360 projects Located
- ▶ \$4.39 billion investment
- ▶ 22,022 jobs created

REGIONAL PROJECT TEAM



- 12 Project Managers assist expansion, retention and regionally-based projects
- FY11
 - 266 project locations
 - \$2.7 billion investment
 - 14,050 jobs created

PROJECT LOCATIONS TEAM SUCCESSES

Fiscal Year	2007	2008	2009	2010	2011
Announcements	281	321	327	335	360
Investment	\$2.78 billion	\$3.26 billion	\$2.55 billion	\$3.74 billion	\$4.39 billion
Jobs	17,385	19,668	17,467	19,462	22,022
Leads	1,181	1,386	1,402	1,306	1,107
% Leads/Locations	23%	23%	23%	26%	33%