

Alliance Residential Company

Company Overview


Alliance Residential, LLC

Company Profile

“Alliance Residential found the ultimate ally to manage its property holdings -- itself. The company owns, manages, and redevelops apartment communities across the US. It also provides third-party property and asset management services for other investors, including asset valuation and market analysis. The company also spruces up older complexes and upgrades units; it has redeveloped some 60,000 units in its history. Alliance's management portfolio -- which comprises high-rises, mid-rises, garden-style properties, and student housing facilities -- spans a dozen states and includes about 150 properties with 40,000 individual units.”

Source: D&B

Company Information

Total Employees	1,500
Year of Incorporation	2001
State of Incorporation	Arizona
Company Type	Private Parent
Primary Industry	Real Estate Agents and Brokers
Primary SIC Code	65310000 Real estate agents and managers
Subsidiaries	Broadstone Valley Parkway, LP – Lewisville, Texas Alliance Residential, LLC – Jacksonville Beach, Florida Alliance Colorado Builders, LLC – Denver, Colorado Alliance Residential Builders, LLC – Houston, Texas Alliance Residential, LLC – Phoenix, Arizona Alliance Residential, LLC – Denver, Colorado Alliance Residential, LLC – Burbank, California Alliance Residential, LLC – Escondido, California Alliance Residential, LLC – Henderson, Nevada Alliance Residential, LLC – Albuquerque, New Mexico
LinkedIn 	https://www.linkedin.com/company/alliance-residential-company/

Company Financial Information

Annual Sales (USD)	\$233M
Total Assets (USD)	\$3.1M
Prescreen Score*	High Risk

*Prescreen score is a Dun & Bradstreet marketing tool that predicts the likelihood of a company's ability to pay all its bills on time over the next 12 months. Updated monthly, it shows the likelihood that a company may become a collection problem, with risk ranked as Low, Moderate or High. Scores are calculated using statistical models and the most recent payment information in D&B's commercial database. Also known as 'Marketing Prescreen Score' it is intended to be a marketing tool and should not be used for credit decisions on individual organizations.

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Competitors

Company Name	Ownership Type	Entity Type	Location	Employees (Single Site)	Employees (All Sites)	Revenue (USD)	Industry
A.G. Spanos Companies	Private	Parent	Stockton, California	19	140	47M	Residential and Commercial Building Construction
Aimco Properties, L.P.	Partnership	Subsidiary	Denver, Colorado	131	35k	1B	Pensions and Funds
American Campus Communities, Inc.	Public	Parent	Austin, Texas	102	3.1k	796M	Pensions and Funds
American Management Services West LLC	Private	Parent	Seattle, Washington	140	4.1k	139M	Real Estate Agents and Brokers
Camden Property Trust	Public	Parent	Houston, Texas	150	1.7k	900M	Pensions and Funds
Equity Residential	Public	Parent	Chicago, Illinois	220	2.7k	2.4B	Pensions and Funds
Essex Property Trust, Inc.	Public	Parent	San Mateo, California	121	1.7k	1.3B	Pensions and Funds
FirstService Corporation	Public	Parent	Toronto, Ontario, Canada		17k	1.4B	Commercial Real Estate Leasing
Unico Properties LLC	Private	Parent	Seattle, Washington	65	95	55M	Real Estate Agents and Brokers

Company Headquarters

Address	2525 E Camelback Rd Ste 500 Phoenix, Arizona, 85016-4227
Phone	602.778.2800
Website	www.allresco.com
Employees at This Location	60
Facility Size (sq. ft.)	12,856

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Key Leadership

Leader	Position
Bruce C. Ward	Chairman/CEO/Mng Partner
V, Jay Hiemenz	President/COO
Bob Weston	Chief Financial Officer
John T. Rippel	Chief Investment Officer
James M. Krohn	CEO: Management
Bradley Cribbins	Pres/COO: Management
Brian Austin	Senior Managing Director
Nicholas J. Chapman	Senior Managing Director
Robert M. Hutt	Senior Managing Director
Russ Kindorf	Managing Director

Recent Company News

[“Alliance Residential Company invests \\$1.4M in associate advancement”](#) – *AZ Business Media* – February 6, 2018.

[“Alliance Residential Starts Work on Charlotte Development”](#) – *Multi Housing News* – Mar 26, 2018.

[“Developer Alliance Residential Eyes Apartments in Knox-Henderson”](#) – *Towers.net* – December 19, 2017.

Oak Lawn Committee President Brenda Marks said the OLC panel was stunned when it heard Alliance’s proposal in October. The committee’s written response, directed to Alliance’s attorney Tommy Mann of the Winstead law firm, referred to the scale of the project as “the biggest ‘ask’ we have seen in recent memory.”

Sources: D&B Hoovers, Bloomberg (May 2018)

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Key People

Kimberly Bucklew – *Managing Director, Atlanta*



Overview

Tenure at Company: 5 years 4 months
Location: Atlanta, Georgia
Previous Position: Development Director

Other Positions Held

- Development Associate, Post Properties, July 2011-February 2013
- Development Associate, Wood Partners, May 2005-December 2008
- Chair, Women’s Leadership Initiative, Urban Land Institute Atlanta (current)

Education

- Masters of Business Administration, Concentration: Real Estate, University of North Carolina at Chapel Hill, 2011
- Bachelor of Science in Business Administration, Business, University of North Carolina Kenan-Flagler Business School, 2005

Todd Oglesby – *Managing Director, Atlanta*



Overview

Tenure at Company: 9 years 7 months
Location: Atlanta, Georgia
Previous Position: VP of Construction

Other Positions Held

- Development Manager, Southeast Capital Companies, 1998-2007
- Project Manager, Winter Construction, 2004-2006

Education

- Masters of Business Administration, Georgia State University, 1998
- Bachelors, Civil Engineering, 1990

Sources: LinkedIn, Bloomberg (May 2018)