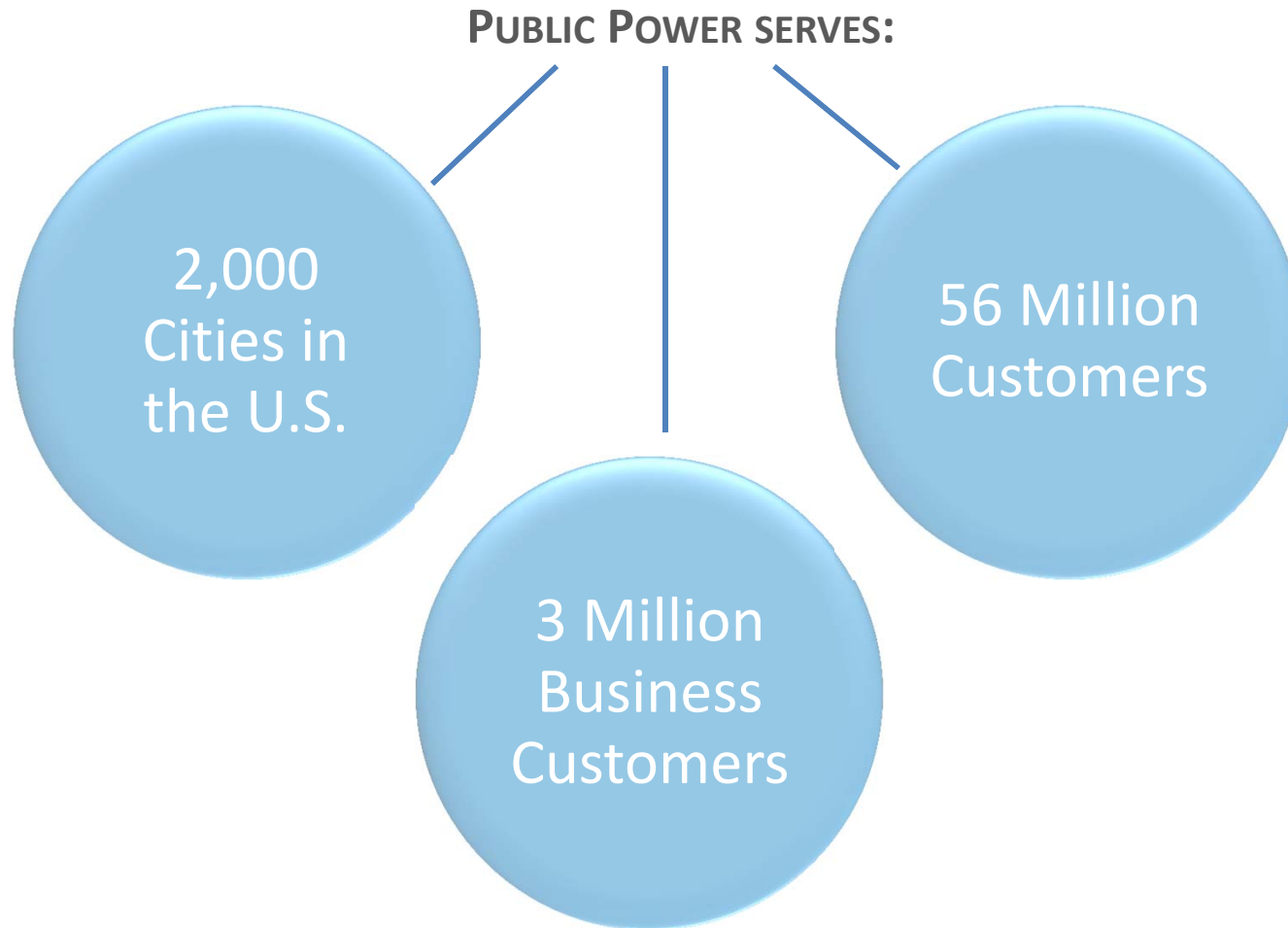




My ECG:
Discover the Value for Your Community

Public Power



Benefits of Public Power

- **Hometown Power** Boosts Local Economy
- Municipal Utility as a **Community Advocate**
- **Vested interest** in Community & Economic Development
- Local Control of **Local Assets**
- **Municipal Experience**: Selling Public Power since 1880

Electric Power Providers in Georgia

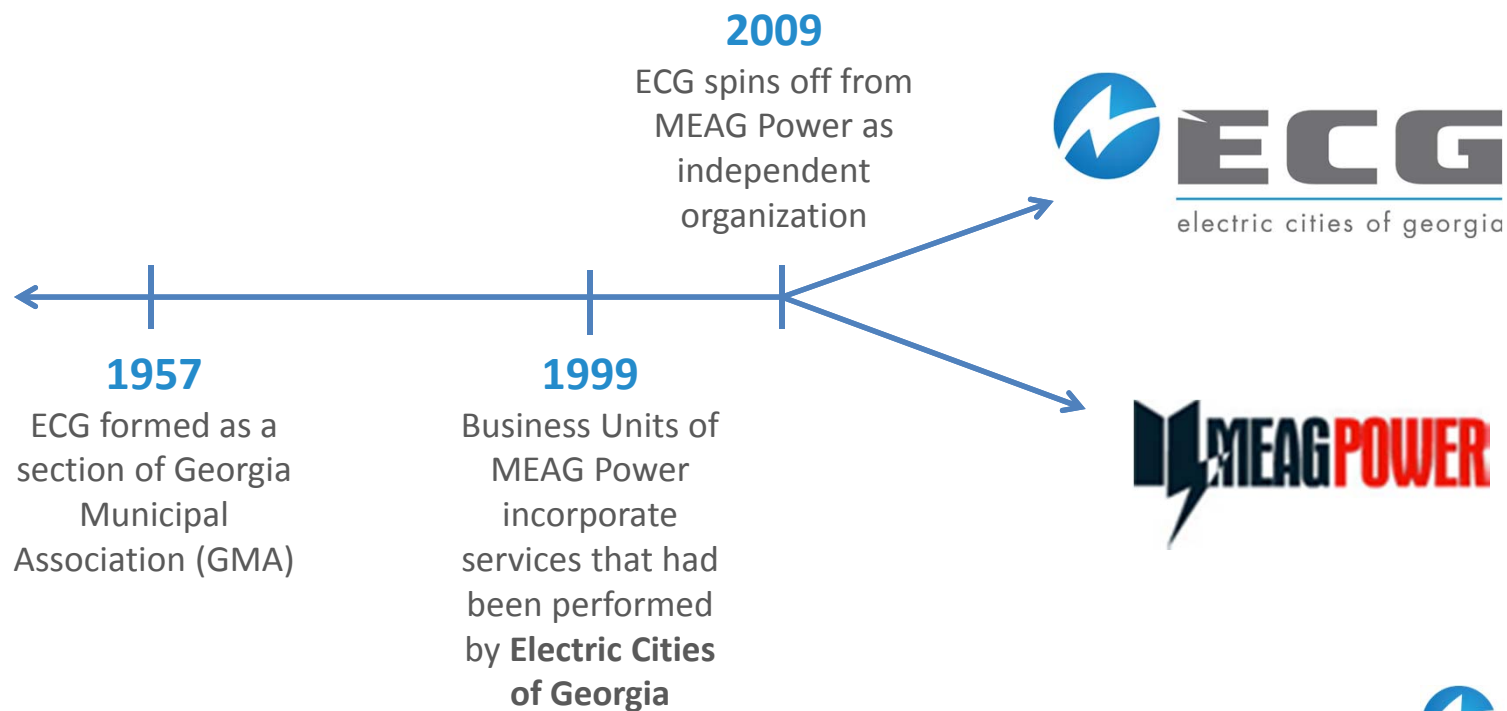


Oglethorpe Power

Georgia Power

ECG & MEAG Power

- MEAG Power: Generation & Transmission of Public Electric Power
- ECG: joint-action service provider to municipal utilities



Working Together



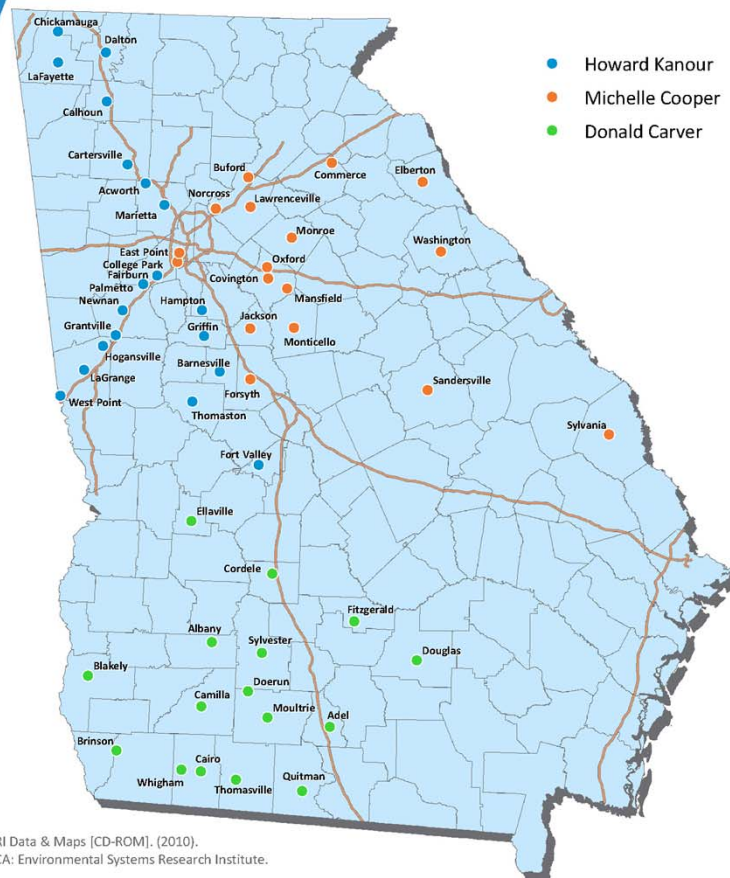
ECG Services



- Facilitated by YOUR Regional Liaison to ECG

Regional Managers

ECG Regional Managers



Source: ESRI Data & Maps [CD-ROM], (2010).
Redlands, CA: Environmental Systems Research Institute.

- ECG Liaison assigned by Region
 - to communicate the needs of Participant Communities to ECG
 - To communicate available ECG services to Participant Communities

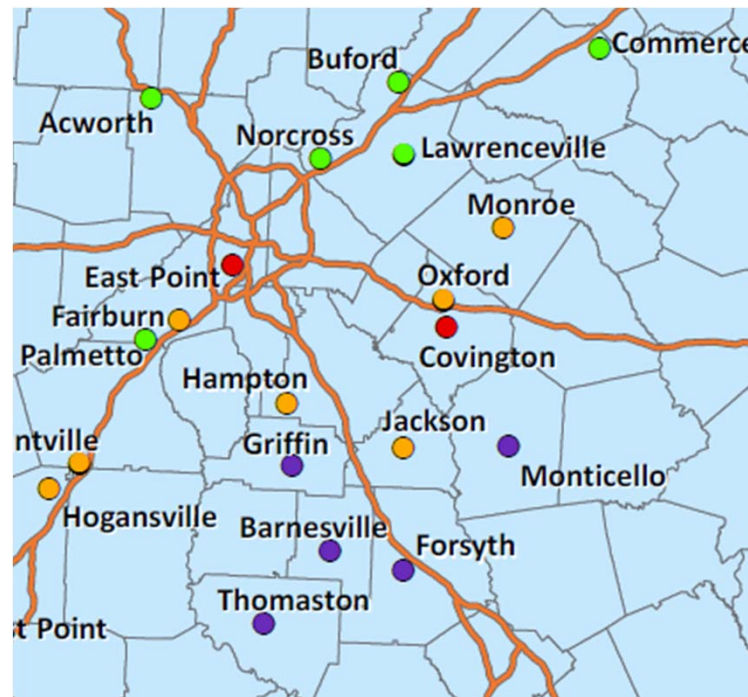
hkanour@ecoga.org | mcooper@ecoga.org | dcarver@ecoga.org
404.219.8464 | 404.272.0598 | 912.393.4081



Education & Development



Distribution Engineering



Energy Services



Hiperweb



Work Order Management System

Service Requests/Service Orders

Inventory Management

Computerized Maintenance Management System

Pricing & Sales Support



PSC RESIDENTIAL RATE SURVEY (REVISE: 03.05.12)

Energy Usage	500 kWh		1000 kWh		1500 kWh		2000 kWh	
Summer 2011 ¢/kWh								
Calhoun	11.00	-6.90%	10.00	-8.99%	9.67	-12.00%	9.50	-13.45%
Cobb EMC	11.83	0.11%	11.16	1.59%	11.64	5.95%	11.88	8.18%
Georgia Power	12.86	8.81%	13.18	19.95%	13.79	25.51%	14.09	28.36%
State-wide Average	11.81	0.00%	10.99	0.00%	10.98	0.00%	10.98	0.00%
MEAG Average	11.06	-6.43%	10.70	-2.64%	10.92	-0.60%	11.01	0.28%
EMC Average	12.77	8.11%	11.30	2.85%	11.02	0.31%	10.89	-0.82%
Others	10.46	-11.44%	10.61	-3.43%	10.66	-2.95%	10.69	-2.66%

Residential Rate Survey ☐ Winter 2012 ¢/kWh ☐ ¢/kWh

Winter 2012 ¢/kWh								
Calhoun	11.16	-5.16%	10.16	-4.61%	9.82	-2.07%	9.66	-0.59%
Cobb EMC	11.83	0.56%	10.82	1.59%	10.25	2.20%	9.97	2.63%
Georgia Power	12.33	4.82%	10.95	2.86%	10.37	3.42%	10.09	3.84%
State-wide Average	11.76	0.00%	10.65	0.00%	10.03	0.00%	9.71	0.00%
MEAG Average	10.86	-7.71%	9.78	-8.13%	9.30	-7.30%	9.05	-6.87%
EMC Average	12.95	10.08%	11.23	5.49%	10.46	4.33%	10.08	3.73%
Others	10.29	-12.55%	9.85	-7.47%	9.71	-3.23%	9.63	-0.81%

Residential Rate Survey ☐ Annualized ¢/kWh ☐ ¢/kWh

Annualized ¢/kWh								
Calhoun	11.10	-5.74%	10.10	-6.10%	9.77	-5.58%	9.60	-5.23%
Cobb EMC	11.83	0.41%	10.93	1.59%	10.71	3.53%	10.60	4.63%
Georgia Power	12.51	6.16%	11.69	8.68%	11.51	11.23%	11.42	12.69%
State-wide Average	11.78	0.00%	10.76	0.00%	10.35	0.00%	10.13	0.00%
MEAG Average	10.92	-7.28%	10.09	-6.26%	9.84	-4.93%	9.70	-4.29%
EMC Average	12.89	9.42%	11.25	4.59%	10.65	2.91%	10.35	2.09%
Others	10.35	-12.18%	10.10	-6.09%	10.02	-3.13%	9.98	-1.48%

Notes

Source: Georgia Public Service Commission <http://www.psc.state.ga.us/electric/surveys/residentialrs.asp>

Note: The data is compiled by GA PSC. GA PSC has not independently verified the accuracy of the data.

Included: 49 MEAG municipals, Others (Dalton, Hampton, Chickamauga), 42 EMC cooperatives and Georgia Power

Aggregated Contract Services



Legislative & Regulatory

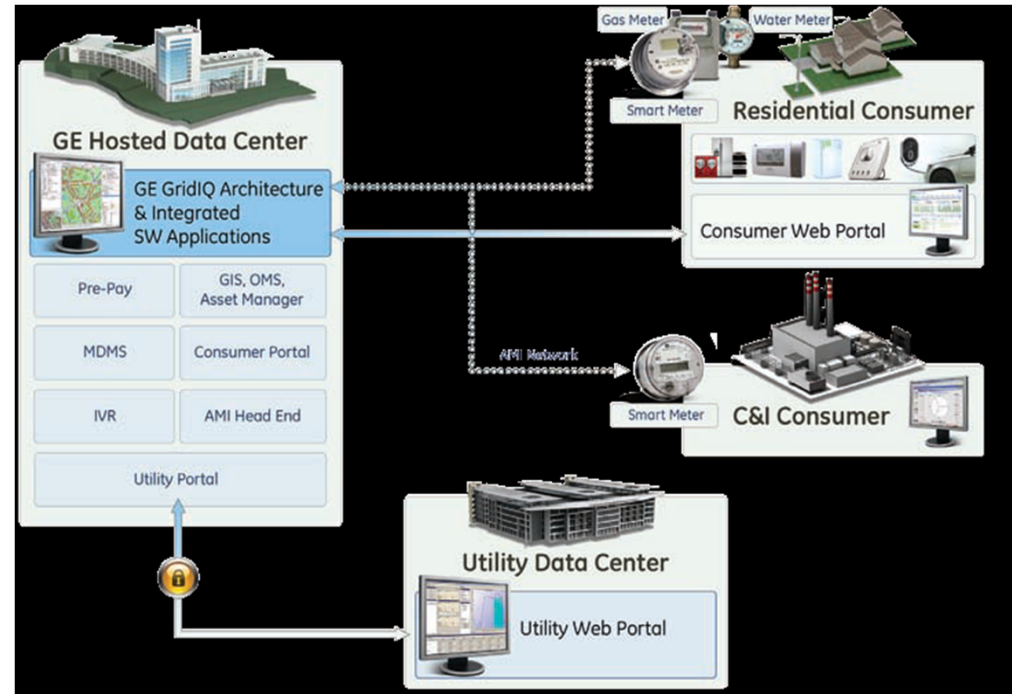
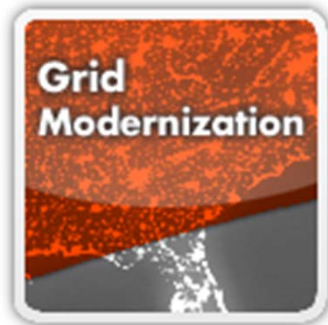


Position of Influence

- ECG Monitors
 - Federal Legislation
 - State Legislation
 - Public Service Commission
- ECG Partners
 - ECG Communities
 - MEAG Power
 - GMA – Georgia Municipal Assoc.
 - APPA – American Public Power
 - State Departments



Grid Modernization



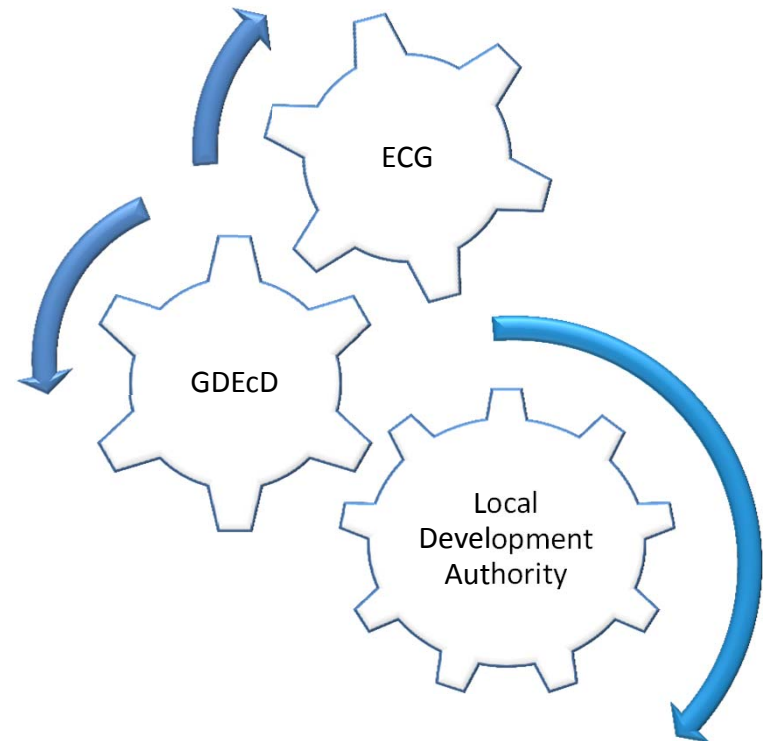
National Accounts



Major Accounts



Economic & Community Development



Electric Cities of Georgia

an **Advocate** for **Hometown Power**