

## Presenter Bio

**Michael P. Hickey**  
**President/Owner**  
**Hickey & Associates, LLC**

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Mike Hickey started Hickey & Associates over 20 years ago. Headquartered in Minneapolis/St. Paul, the company specializes in Market Selection and Economic Development initiatives, to help corporations determine the best locations to grow, expand or consolidate a business either domestically or globally.

They also advise many communities on Best Practices for business recruitment and retention, Workforce enhancement strategies, and identification and promotion of community assets.

They are experts in assisting companies with the full Public Incentives process, understanding how to work closely and honestly with communities to ensure the right company lands in the right community at the right time with the right incentives (everyone wins).

Clients are represented by all industries, including Manufacturing, Logistics, Food Processing, Services, Health Care, Consumer Goods, High Tech, Aerospace and Defense, as well as, many others.

Mike Hickey has held leadership positions with the General Electric and Pillsbury companies, where he helped design and implement the Model of Best Practices for employee and business transition and site location strategies. He also spent several years as Executive Director of Employment and Training and associated Economic Development activities in the mid Maryland Consortium.